Haverhill

4 Summer Street Room 303 Haverhill, MA 01830-5843 Phone 978-374-2358 Fax 978-374-2353

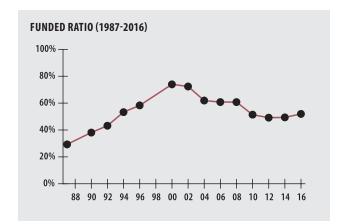
Board Members

William J. Klueber (Chairperson), Charles Benevento, James P. Cleary, III, Esq., Lewis F. Poore, Jr.

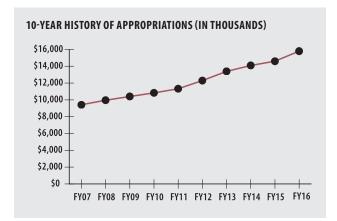
Board Administrator Sheryl C. Trezise

Board Meeting

Second Tuesday each month at 9:00 am



INVESTMENT RETURN (2011-2015, 5 YEAR AND 31 YEAR AVERAGES) 18% 16% 14% 12% 10% 8% 6% 4% 2% 0% 11 12 11-15 85-15



29 years 2013 31 years 2015 30 years 2014 9.88% 10.27% 10.35% 10 years 2015 10 years 2014 10 years 2013 7.13% 7.53% 6.15%

5 years 2014

10.18%

5 years 2013 12.47%

INVESTMENT RETURN HISTORY

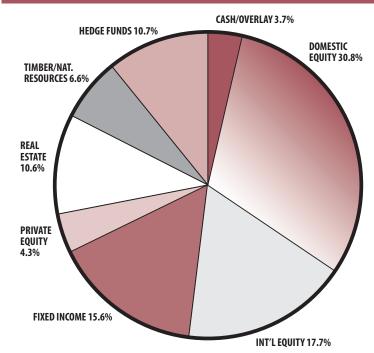
5 years 2015

6.93%

ACTUARIAL

► Funded Ratio		52.0%
▶ Date of Last Valuation		01/16
► Actuary		Stone Consulting
► Assumed Rate of Return		7.50%
▶ Funding Schedule		4.0% Increasing
▶ Year Fully Funded		2032
► Unfunded Liability		\$167.4 M
▶ Total Pension Appropriation (Fiscal 2016)		\$15.8 M
	ACTIVE	RETIRED
Number of Members	887	1,074
► Total Payroll/Benefit	\$38.3 M	\$23.8 M
Average Salary/Benefit	\$43,100	\$22,100
► Average Age	48	73
► Average Service	12.7 years	NA

ASSET ALLOCATION (12/31/15)



EARNED INCOME OF DISABILITY RETIREES (2014)

► Number of Disability Retirees	84
► Number Who Reported Earnings	19
► Number of Excess Earners	0
▶ Total Amount of Refund Due	\$0

▶ 2015 Return	-1.30%
▶ 2015 Market Value	\$171.4 M
▶ 2011-2015 (Annualized)	6.93%
▶ 1985-2015 (Annualized)	9.88%